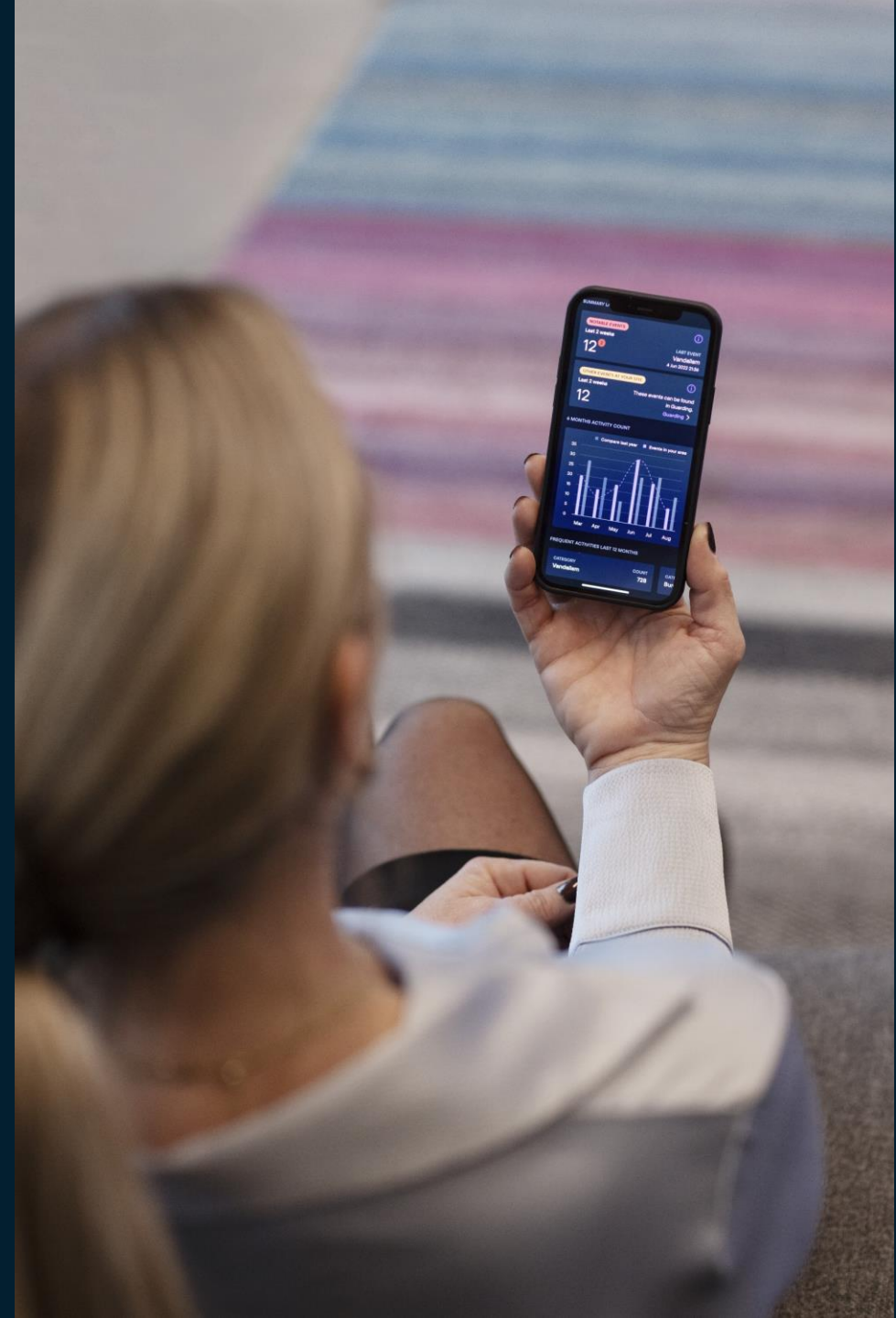


# Interim Report January-June 2025

## A good quarter across all segments

- Organic sales growth of 5 percent (5) in the second quarter
- Operating margin of 7.3 percent (6.9)
  - Supported by all business segments
  - Both security services and technology & solutions improved the operating margin
- The government business within Securitas Critical Infrastructure Services (SCIS) to be closed down. Adjusted Group operating margin, 7.5 percent (7.1) in the second quarter
- EPS growth of 25 percent
- Operating cash flow was 106 percent (60)
- Net debt to EBITDA ratio was 2.4 (2.9)
- Business optimization program on track
- Limited exposure to shifts in the global trade landscape. Uncertainty remains





## Operating margin improvement in both business lines

| Business line            | Real sales growth, % |          | % of Group sales |            | EBITA margin, % |            | % of Group EBITA* |            |
|--------------------------|----------------------|----------|------------------|------------|-----------------|------------|-------------------|------------|
|                          | Q2 2025              | Q2 2024  | Q2 2025          | Q2 2024    | Q2 2025         | Q2 2024    | Q2 2025           | Q2 2024    |
| Technology and solutions | 4                    | 7        | 34               | 33         | 11.0            | 10.4       | 51                | 50         |
| Security services        | 3                    | 1        | 64               | 65         | 5.7             | 5.6        | 51                | 52         |
| Other**                  | -                    | -        | 2                | 2          | -               | -          | -2                | -2         |
| <b>Group</b>             | <b>4</b>             | <b>3</b> | <b>100</b>       | <b>100</b> | <b>7.3</b>      | <b>6.9</b> | <b>100</b>        | <b>100</b> |

\* EBITA = operating income before amortization

\*\* Risk management services and costs for Group functions

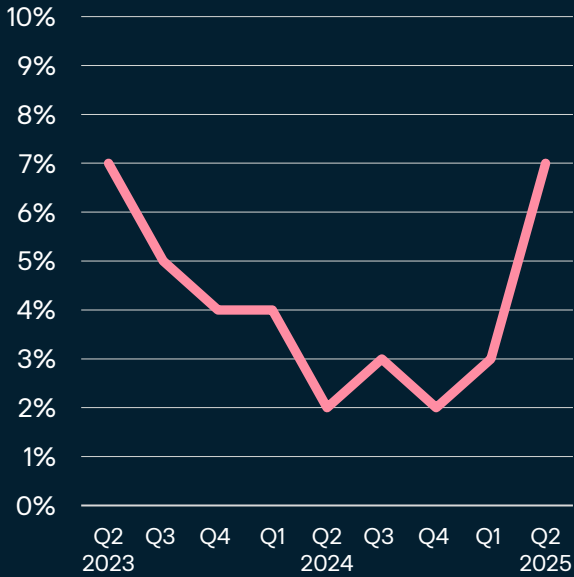
- The technology and solutions business delivered strong operating margin improvement in the quarter
- Good underlying performance within security services driven primarily by active portfolio management, the airport security business and higher margins on new sales
- The development in SCIS hampered the operating margin in security services



Securitas North America

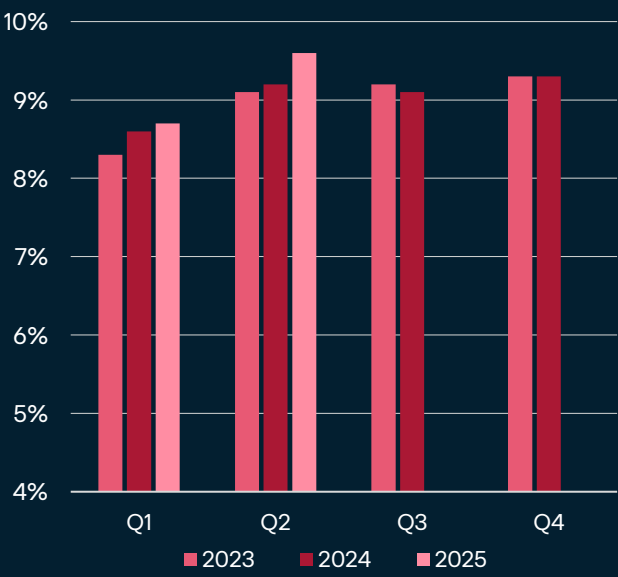
# Good organic sales growth and continued margin improvement

Organic sales growth 7% (2) in Q2, 5% (3) in H1



- Organic sales growth mainly driven by:
  - Price and volume increases in the Guarding business
  - Double-digit sales growth in Pinkerton and the performance in Technology also supported
  - The airport security contract that was terminated in Q1 2024 is out of the comparatives, supporting organic sales growth
- Real sales growth in technology and solutions was 3 percent (8)

Operating margin 9.6% (9.2) in Q2, 9.1% (8.9) in H1



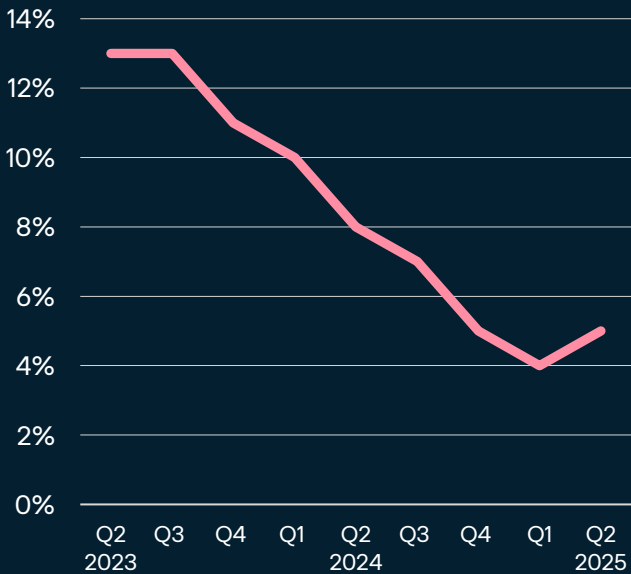
- Improved operating margin in both the Guarding and Technology business units
- The performance in Pinkerton continued to improve in the second quarter, although hampering the operating margin development compared to last year



Securitas Europe

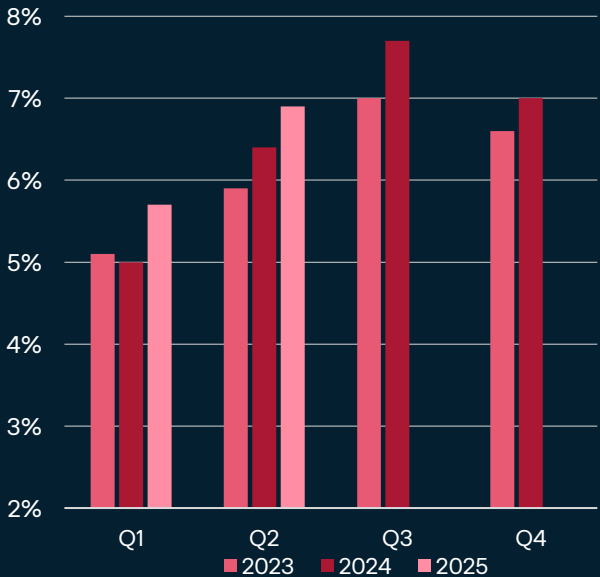
# Higher operating margin driven by both business lines

Organic sales growth 5% (8) in Q2, 4% (9) in H1



- Organic sales growth was driven by price increases including impacts from the hyperinflationary environment in Türkiye
- Good organic sales growth within the airport security business
- Active portfolio management held back organic sales growth
- Real sales growth in technology and solutions was 6 percent (7)

Operating margin 6.9% (6.4) in Q2, 6.3% (5.7) in H1



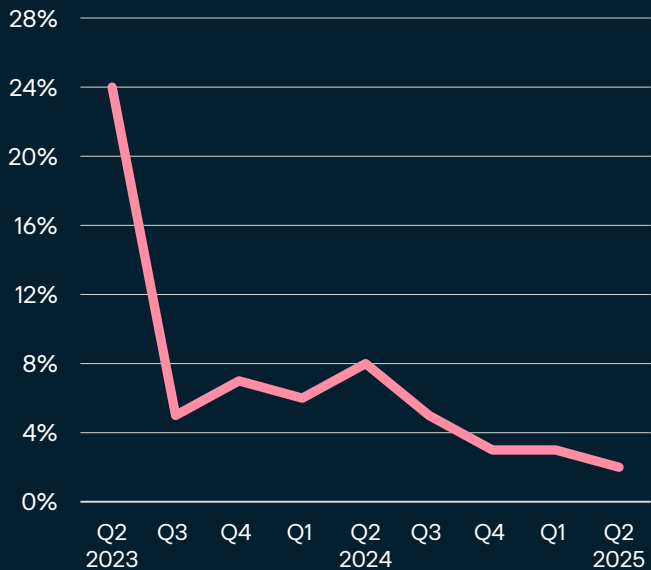
- The margin improvement was driven by both business lines with support from the business optimization program
- The security services business was positively impacted by:
  - Active portfolio management
  - Higher margins on new sales
- The airport security business including the divestiture of the airport security business in France
- Improved operating margin in the technology and solutions business line



Securitas Ibero-America

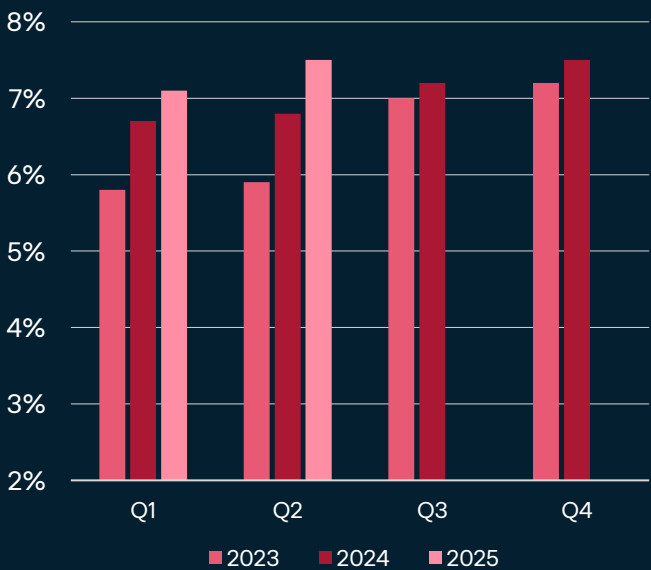
# Strong margin development driven by the security services business line

Organic sales growth 2% (8) in Q2, 3% (7) in H1



- Organic sales growth driven by:
  - Technology and solutions growth
  - Price increases in security services
- Active portfolio management held back organic sales growth in the security services business line
- Real sales growth in technology and solutions was 4 percent (13)

Operating margin 7.5% (6.8) in Q2, 7.3% (6.7) in H1



- The improvement was driven by the development in the security services business line, including positive impact from active portfolio management



# Improving operating margins in all business segments

| Business segment         | Organic sales growth, % |         | Real sales growth T&S, % |         | T&S of total sales, % |         | EBITA margin, % |         | Client retention rate, % |         |
|--------------------------|-------------------------|---------|--------------------------|---------|-----------------------|---------|-----------------|---------|--------------------------|---------|
|                          | Q2 2025                 | Q2 2024 | Q2 2025                  | Q2 2024 | Q2 2025               | Q2 2024 | Q2 2025         | Q2 2024 | Q2 2025                  | Q2 2024 |
| Securitas North America  | 7                       | 2       | 3                        | 8       | 37                    | 38      | 9.6             | 9.2     | 91                       | 86      |
| Securitas Europe         | 5                       | 8       | 6                        | 7       | 34                    | 33      | 6.9             | 6.4     | 90                       | 92      |
| Securitas Ibero- America | 2                       | 8       | 4                        | 13      | 37                    | 36      | 7.5             | 6.8     | 91                       | 92      |
| Group                    | 5                       | 5       | 4                        | 7       | 34                    | 33      | 7.3             | 6.9     | 91                       | 89      |

\* EBITA = operating income before amortization

# Financials





# Financial highlights

| MSEK   | Q2 2025       | Q2 2024       | Real<br>change,<br>% | H1 2025       | H1 2024       | Real<br>change,<br>% | FY 2024        |
|--|---------------|---------------|----------------------|---------------|---------------|----------------------|----------------|
| <b>Sales</b>                                       | <b>38 564</b> | <b>40 638</b> | <b>4</b>             | <b>78 170</b> | <b>79 898</b> | <b>3</b>             | <b>161 921</b> |
| <i>Organic sales growth, %</i>                     | <i>5</i>      | <i>5</i>      |                      | <i>4</i>      | <i>6</i>      |                      | <i>5</i>       |
| <b>Operating income before<br/>amortization</b>    | <b>2 798</b>  | <b>2 801</b>  | <b>10</b>            | <b>5 323</b>  | <b>5 158</b>  | <b>10</b>            | <b>11 200</b>  |
| <i>Operating margin, %</i>                         | <i>7.3</i>    | <i>6.9</i>    |                      | <i>6.8</i>    | <i>6.5</i>    |                      | <i>6.9</i>     |
| <i>Operating margin, adjusted, %</i>               | <i>7.5</i>    | <i>7.1</i>    |                      | <i>7.1</i>    | <i>6.7</i>    |                      | <i>7.1</i>     |
| Amort. of acquisition-related<br>intangible assets | -142          | -153          |                      | -292          | -304          |                      | -639           |
| Acquisition-related costs                          | -1            | -6            |                      | -4            | -7            |                      | 20             |
| Items affecting comparability                      | -166          | -243          |                      | -243          | -460          |                      | -1 285         |
| <b>Operating income after<br/>amortization</b>     | <b>2 489</b>  | <b>2 399</b>  | <b>15</b>            | <b>4 784</b>  | <b>4 387</b>  | <b>16</b>            | <b>9 296</b>   |
| Financial income and expenses                      | -479          | -617          |                      | -976          | -1 171        |                      | -2 277         |
| <b>Income before taxes</b>                         | <b>2 010</b>  | <b>1 782</b>  | <b>25</b>            | <b>3 808</b>  | <b>3 216</b>  | <b>27</b>            | <b>7 019</b>   |
| <i>Tax, %</i>                                      | <i>26.7</i>   | <i>26.5</i>   |                      | <i>26.7</i>   | <i>26.5</i>   |                      | <i>26.3</i>    |
| <b>Net income for the period</b>                   | <b>1 473</b>  | <b>1 310</b>  | <b>25</b>            | <b>2 791</b>  | <b>2 364</b>  | <b>27</b>            | <b>5 172</b>   |
| <b>EPS, SEK</b>                                    | <b>2.56</b>   | <b>2.28</b>   | <b>25</b>            | <b>4.86</b>   | <b>4.12</b>   | <b>27</b>            | <b>9.01</b>    |
| <b>EPS before IAC, SEK</b>                         | <b>2.79</b>   | <b>2.60</b>   | <b>20</b>            | <b>5.15</b>   | <b>4.72</b>   | <b>18</b>            | <b>10.81</b>   |

KPI introduced as per Q2

- Group operating margin adjusted for the business within SCIS to be closed down

Continued reduction in IAC to MSEK -166 (-243)

- Full-year IAC for business optimization and transformation program est. to approx. MSEK 375

Financial income and expenses MSEK -479 (-617)

- Improvement mainly derives from lower debt and lower interest rates

FY tax rate of 26.7 percent

EPS real change before IAC 20 percent

- Mainly supported by real change improvement in operating income and lower financial net



# Operating cash flow and free cash flow improved compared to last year

| MSEK  | Q2 2025      | Q2 2024      | H1 2025      | H1 2024      | FY 2024       |
|---|--------------|--------------|--------------|--------------|---------------|
| <b>Operating income before amortization</b>               | <b>2 798</b> | <b>2 801</b> | <b>5 323</b> | <b>5 158</b> | <b>11 200</b> |
| Investments in non-current tangible and intangible assets | -984         | -1 142       | -1 963       | -2 213       | -4 029        |
| CAPEX to sales, %   | 2.6          | 2.8          | 2.5          | 2.8          | 2.5           |
| Reversal of depreciation                                  | 884          | 928          | 1 802        | 1 832        | 3 723         |
| Change in trade receivables                               | -55          | -869         | -1 184       | -1 790       | -837          |
| Change in operating payables                              | 345          | 201          | -1 345       | -985         | 181           |
| Change in other net working capital                       | -30          | -240         | 339          | -685         | -843          |
| <b>Cash flow from operating activities</b>                | <b>2 958</b> | <b>1 679</b> | <b>2 972</b> | <b>1 317</b> | <b>9 395</b>  |
| Cash flow from operating activities, %                    | 106          | 60           | 56           | 26           | 84            |
| Financial income and expenses paid                        | -430         | -490         | -1 165       | -1 236       | -2 156        |
| Current taxes paid  | -337         | -760         | -664         | -1 011       | -2 162        |
| <b>Free cash flow</b>                                     | <b>2 191</b> | <b>429</b>   | <b>1 143</b> | <b>-930</b>  | <b>5 077</b>  |

CAPEX approx. 2.5 % of Group sales going forward

Strong operating cash flow  
– Supported by positive development of trade receivables from lower DSO

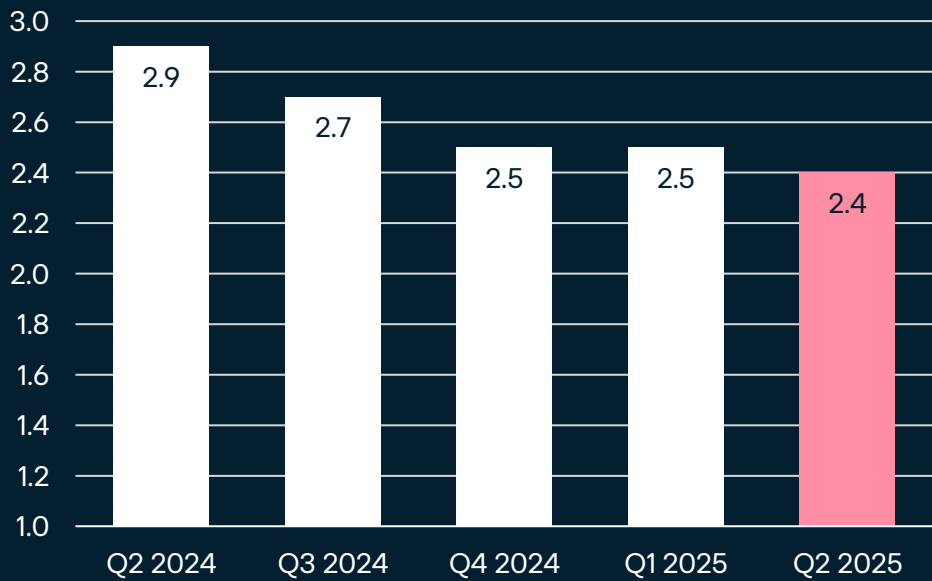
Free cash flow  
– Supported by stronger operating cash flow and timing impact from tax payments

# Continued improvement in Net debt/EBITDA

Net debt development

| MSEK                          | Q2 2025 | Q2 2024 |
|-------------------------------|---------|---------|
| Net debt April 1, 2025        | -37 267 | -41 130 |
| Free cash flow                | 2 191   | 429     |
| Acquisitions/Divestitures     | -2      | -144    |
| Items affecting comparability | -149    | -255    |
| Dividend paid                 | -1 289  | -1 089  |
| Lease liabilities             | -21     | 120     |
| Change in net debt            | 730     | -939    |
| Revaluation                   | -29     | -72     |
| Translation                   | 597     | 274     |
| Net debt June 30, 2025        | -35 969 | -41 867 |

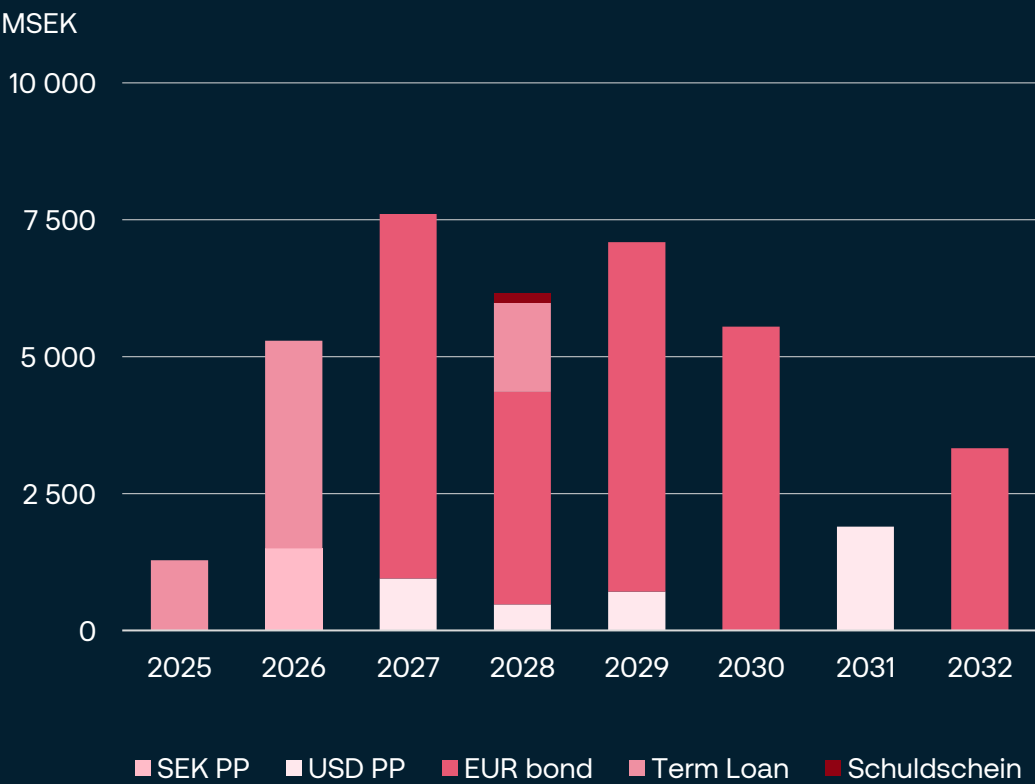
Net debt/EBITDA ratio



# Financing overview

- No financial covenants
- Strong liquidity at end of the quarter: BSEK 6.8
- A new RCF was signed, consisting of 2 tranches
  - MEUR 900 maturing 2030
  - MEUR 200 maturing 2028
  - Each tranche may be extended by up to two years and is fully undrawn
  - The MEUR 1 029 RCF maturing 2027 was cancelled in June
- MUSD 200 of the MSUD 600 term loan maturing 2026 refinanced with new private placement maturing in 2031
- New MUSD 190 bank loan facility with maturity in 2032, will be used to amortize on the MUSD 600 term loan in Q3
- S&P rating BBB stable, Liquidity strong
- Remain committed to investment grade rating

Debt maturity profile





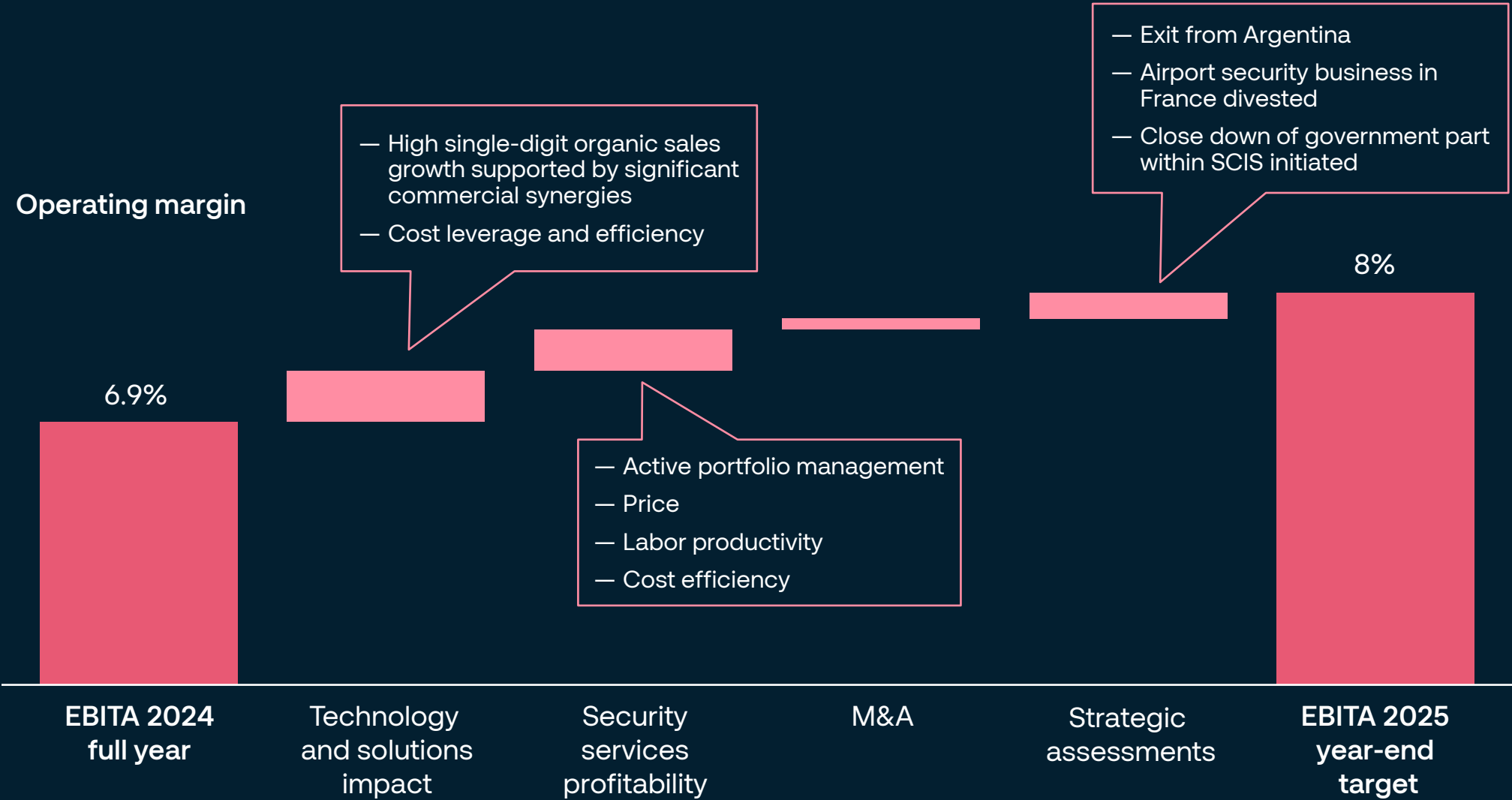
## Close down of the government business within SCIS

- Estimated to be largely completed by the end of 2026, positively impacting the Group's long-term profitability
- Sales of BSEK 3.2 in the first half of 2025, accounting for 77 percent of SCIS' total sales
- Low single-digit operating margin in FY 2024 with declining performance the first six months of 2025
- The Group's operating margin excluding the business to be closed down was 7.1 percent in the first half of 2025
- MUSD 68 NWC expected to be released over the close-down period, positively impacting operating cash flow
- Non-recurring costs estimated to MUSD 150, whereof approximately one third cash. To be reported as an item affecting comparability in the third quarter
- The net impact from the close down, considering the net working capital to be released and the cash close-down cost, is expected to be cash neutral
- The remaining part of SCIS is mainly focused on providing security services to the commercial critical infrastructure sector where a government security clearance is required
- SCIS, including the business to be closed, will continue to be reported under the heading Other in the segment reporting
- As of the second quarter of 2025, the interim report includes a Group operating margin adjusted for the government business within SCIS. As of the third quarter of 2025 an additional key ratio for adjusted organic sales growth will be added

# Strategic update



# Committed to achieving our target as we enter the second half of 2025



*Note: Indicative only*



## A good quarter across all business segments

- The operating margin improved to 7.3 percent (6.9) in the second quarter
- EPS improvement of 25 percent
- Operating cash flow was 106 percent (60)
- Net debt to EBITDA ratio at 2.4 (2.9)
- Committed to achieving our target of 8 percent operating margin, adjusted for the business to be closed down, as we are entering the second half of 2025







Securitas

# FX impact in the quarter

| MSEK                 | Q2 2025 | Q2 2024 | Change   |          |
|----------------------|---------|---------|----------|----------|
|                      |         |         | Total, % | Real*, % |
| Sales                | 38 564  | 40 638  | -5       | 4        |
| Operating income     | 2 798   | 2 801   | 0        | 10       |
| EPS, SEK             | 2.56    | 2.28    | 12       | 25       |
| EPS, SEK, before IAC | 2.79    | 2.60    | 7        | 20       |

\* Including acquisitions and adjusted FX

## FX SEK END-RATES

|     | Q2 2025 | Q2 2024 | Change, % |
|-----|---------|---------|-----------|
| USD | 9.474   | 10.587  | -10.5     |
| EUR | 11.096  | 11.331  | -2.1      |

